

GENERAL DIRECTOR

Our client, VidaGás, is looking for an energetic and ambitious individual to take on the role of General Director of the company's operations. VidaGás is the leading distributor of liquefied petroleum gas (LPG) in northern Mozambique and has a unique focus on social as well as commercial development. The company was established as a joint-venture between FDC and VillageReach and seeks to expand access to the benefits of clean LPG amongst the rural population. Following recent private sector investment, the company is now looking to enter a phase of ambitious expansion in order to further enhance its business and social development success.

Key responsibilities include:

- Develop and implement the company's growth strategy to meet investor's social and financial objectives;
- Expand the company's industrial and domestic customer base;
- Manage and develop the company's transport and plant operations;
- Manage relationships with government, business partners and shareholders;
- Lead and develop the team of almost 20 staff.

The General Director position offers a unique opportunity to lead a successful, socially driven company as it expands into new markets in northern Mozambique and Malawi. The position is based in Maputo but will require regular travel to the company's operations office in Nampula and activities in northern Mozambique.

Key requirements for the position include:

- Experience leading teams or business units in the private sector
- Experience in a commercial, business development or retail role
- Strong networking and communication skills with senior stakeholders
- Strategic thinking and planning capabilities
- Proven business administration skills
- Deep understanding of the Mozambican business environment
- An engineering, business or finance university degree
- Fluent written and spoken Portuguese and familiarity with English.

Female candidates are encouraged to apply.

Please send applications and CVs to:

Kay Paris, PricewaterhouseCoopers, Departamento de Consultoria
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Email: kay.paris@mz.pwc.com